

# Estimating the Incidence of Government Spending

Juan Carlos Suárez Serrato  
University of California, Berkeley

Philippe Wingender  
IMF

April 9, 2012

# Who benefits from government spending in the long-run?

- ▶ Measure effects on the welfare of three types of agents:
  - ▶ Skilled workers, unskilled workers, and landowners
- ▶ Analyze local incidence in spatial equilibrium
  - ▶ Worker mobility equilibrates inter-regional utility differentials
  - ▶ Imperfect mobility: local workers may capture some economic benefits
  - ▶ Show that incidence of spending depends on workers' valuation of government services
- ▶ Answering question is important for
  - ▶ Long-run level of government spending at local level
  - ▶ Distribution of funds across localities

# Challenges for the Measurement of Incidence

1. Federal spending is endogenous to local economic conditions
  - ▶ Automatic stabilizers and targeting bias
2. Worker utility might depend on government services
  - ▶ E.g. Health care (Medicaid), education (Title I), local amenities (Community Development Block Grants)
  - ▶ Need marginal marginal valuation of government services
3. Account for effects of spending on several sectors
  - ▶ Spending might affect firms, workers, and housing sector
  - ▶ Need a sufficiently rich general equilibrium approach

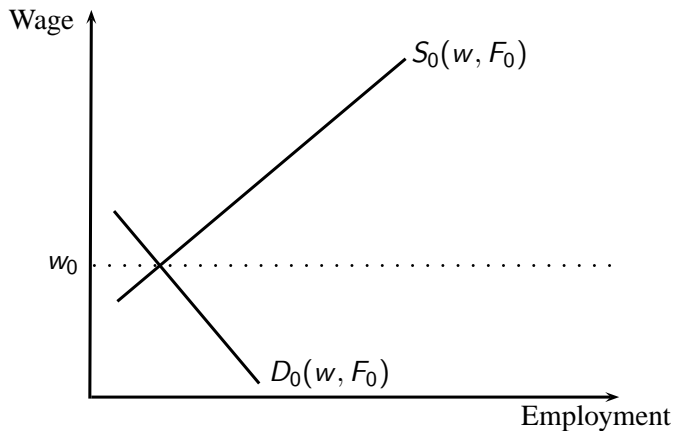
# Contributions to the Literature

1. Estimate long-run effects of spending
2. Test for workers have positive valuations of government services
3. Estimate fully-specified model including workers' marginal valuation of government services
  - ▶ Show that incidence on workers may justify increasing spending
  - ▶ Provide guidance on distribution of spending across localities based on local skill shares

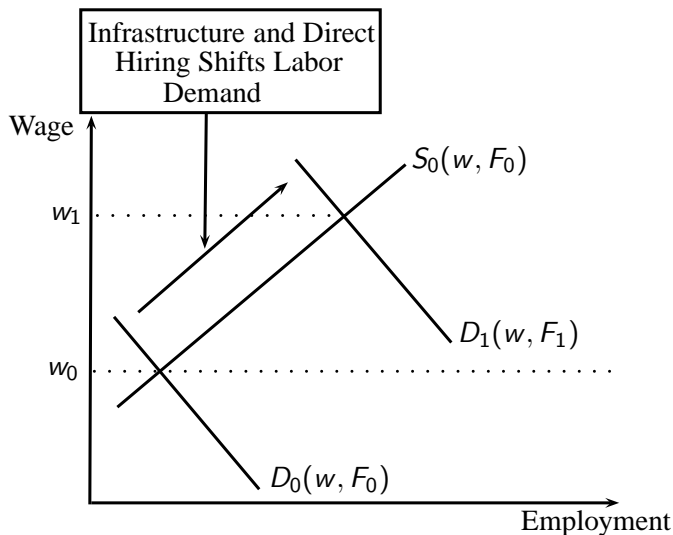
## Preview of Results 1: Long-run Effects

- ▶ Census Shock instrument isolates geographic variation in federal formula-based spending at local level (Suárez Serrato and Wingender (2011))
- ▶ Persistent effects of sustained spending on wage and migration
  - ▶ Large population response, larger for skilled workers
  - ▶ Wages of high skilled are more affected
- ▶ Substantial differences with effects of local demand shocks (Bartik (1991), Bound and Holzer (2000), Notowidigdo (2011))
- ▶ Empirical puzzle: skilled wages are more affected but skilled workers are more mobile

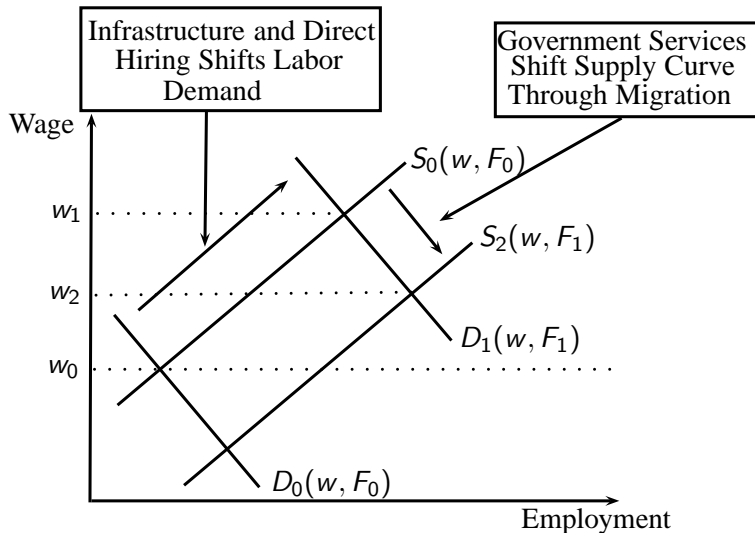
# Preview of Model



## Preview of Model

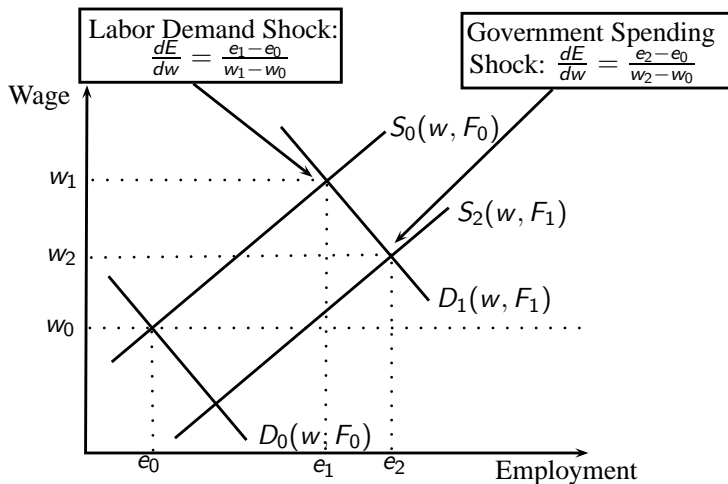


## Preview of Model





# Preview of Model



## Preview of Results 2: Incidence

- ▶ Test for positive valuation of government services
  - ▶ Find positive valuation that is larger for unskilled workers
  - ▶ Reconciles empirical puzzle in comparison with demand shocks
- ▶ Estimate fully-specified model and recover marginal valuation of government services
  - ▶ \$1 of additional spending raises welfare by \$1.45
  - ▶ Ignoring workers' valuation yields only \$0.60
  - ▶ Provide guidance for distribution of funds by skill-share
  - ▶ Supply components explains about half of total effect on wages for unskilled

# Outline

- ▶ Relation to previous work
- ▶ Data and Identification
- ▶ Long-run Effects of Spending
- ▶ Test of Valuation of Government Services
- ▶ Structural Estimation
- ▶ Cost-Benefit Analysis

# State of the Literature

- ▶ Labor, housing, and amenity markets are integrated in spatial equilibrium (Roback (1982), Moretti (2011))
  - ▶ Perfect mobility: Owners of land benefit from amenities
  - ▶ Fiscal conditions affect wage differentials (Gyourko and Tracy (1989))
- ▶ Imperfect mobility: Incidence of amenities may fall on workers
- ▶ We provide first estimates of the incidence of spending accounting for workers' valuation of government services

## State of the Literature

- ▶ Place-based policies
  - ▶ Suspicion that place-based policies are not good policy (Glaeser and Gottlieb (2010), Albouy (2010))
  - ▶ Empowerment Zones improve labor market conditions with modest deadweight-loss (Busso et al. (2010))
  - ▶ Big-push policies motivated by agglomeration externalities (Kline and Moretti (2011))
- ▶ Interactions of taxation and transfer programs in local economies
  - ▶ Distribution of tax burden may be distorted by local prices (Albouy (2009))
  - ▶ Taxes may distort the equilibrium value of amenities (Albouy (2010))
  - ▶ Welfare transfers respond indirectly to demand shocks (Notowidigdo (2011))

# Data

- ▶ Use micro-data from 1980, 1990, and 2000 Census and 2009 American Community Survey for outcomes:
  - ▶ Population, employment, income, wages, and rents
  - ▶ Calculate composition-constant adjusted wages and rents
- ▶ County group level (493 county groups)
  - ▶ Smallest consistently identifiable groups
  - ▶ Groups states into 42 states for fixed effects
- ▶ Welfare aggregates from Bureau of Economic Analysis at county level

# Data

- ▶ Federal Spending Data
  - ▶ Consolidated Federal Funds Report (CFFR)
  - ▶ Distribution of federal spending by county for years 1978-2009
  - ▶ Spending by agency (680 in 2009) and program (over 1500 in 2009)
  - ▶ Excludes security spending (CIA, NSA, etc..), international transfers, and debt servicing
- ▶ Population Data
  - ▶ Decennial Census estimates
  - ▶ Post-censal estimates: contemporaneous population estimates from 1970 to 2009 published by the Census Bureau
  - ▶ No estimates published in 1979, 1980, 1989, and 1990
  - ▶ Administrative data from Vital Statistics and IRS  
County-to-County migration data

## Identification Strategy: Census Shock

- ▶ Large number of federal programs depend on local population estimates to allocate spending
  - ▶ Medicaid, Title I Education Grants, Community Development Block Grants, Mass Transportation Services Grants, Social Services Block Grants use population-based formulas
  - ▶ Blumerman and Vidal (2009): 140 programs in 2007, \$440 billion, 15% of federal outlays
- ▶ Census Bureau switches between two population estimation methodologies:
  - ▶ Decennial Census estimates
  - ▶ Postcensal estimates produced annually



## Identification Strategy

- ▶ Postcensal (PC) population estimated using births, deaths, and migration data

$$Pop_{c,t}^{PC} = Pop_{c,t-1}^{PC} + (B_{c,t} - D_{c,t} + M_{c,t})$$

- ▶ The decennial Census counts (C) are physical counts of the population; they replace previous estimates once final results are released
- ▶ Instrument is the difference in population between Census count (C) and the administrative estimate (PC)
- ▶ Identification comes from the measurement errors in two population estimates  $Pop_{c,t}^C$  and  $Pop_{c,t}^{PC}$ ; not population growth

## Identification Strategy

- ▶ As an example consider Monterey County, CA:

Table: Population and Instrument for Monterey

Year	Population (Post-Censal) (000's)	Population (Decennial Census) (000's)	Census: Shock (% Diff)
1980	286	290	1.62
1990	362	357	-1.43
2000	374	402	6.87

# Census Shock is Not Serially Correlated



## Census Shock and Government Spending

- ▶ Estimate the impact of Census shock on subsequent federal spending growth separately by year

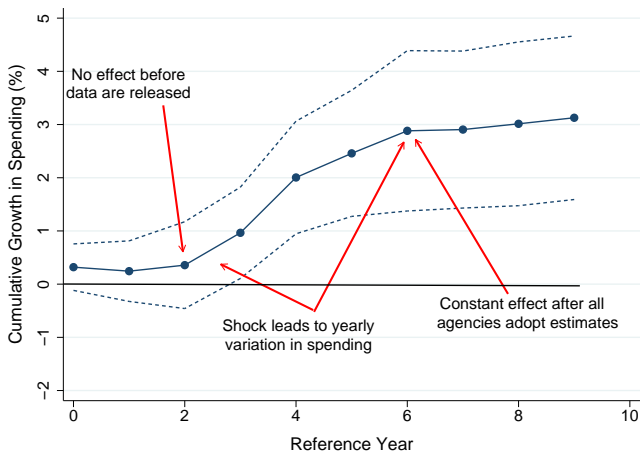
$$\Delta F_{c,t} = \mu_{s,t} + \delta_t CS_{c,\text{Census}} + \epsilon_{c,t}$$

where  $\Delta F_{c,t}$  is federal spending growth and  $\mu_{s,t}$  state by year fixed effects

- ▶ Plot cumulative effect for year  $T = \sum_{t=1}^T \delta_t$

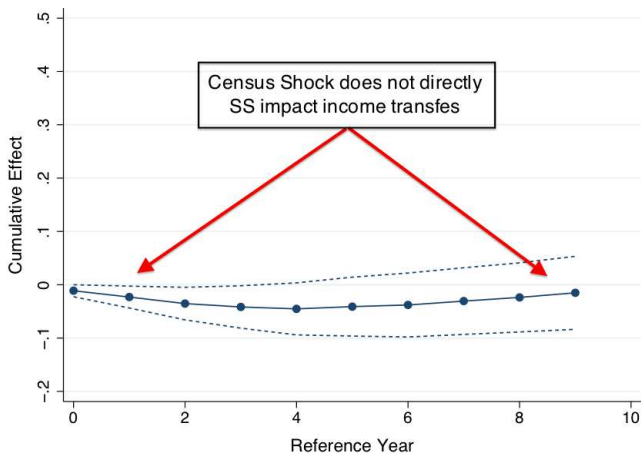
# Cumulative Effect of Census Shock on Spending

Figure: Cumulative Impact of a 10% CS on Federal Spending



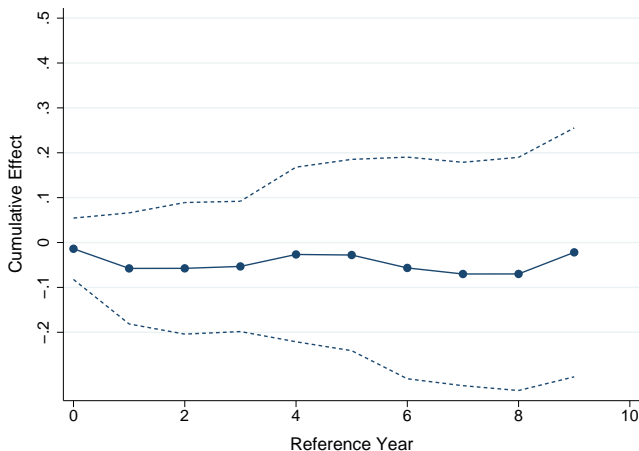
# Census Shock and Income Transfers

Figure: Cumulative Impact of a 10% CS on SS Income Transfers



# Census Shock is Not Related to Past Spending

Figure: Cumulative Effect of Future Census Shock on Spending



## Assessing the Instrument

- ▶ Census shock:
  - ▶ impacts federal spending only after final data is released
  - ▶ does not impact transfers to individuals (e.g. social security)
  - ▶ is not related to past growth in spending
  - ▶ is not serially correlated across decades
  - ▶ is not geographically correlated (5% of variation)
- ▶ Potential confounders
  - ▶ Population estimates may be correlated with local shocks
  - ▶ Confounder would need to be consistent with timing
  - ▶ Not consistent with evidence of responses to shocks (e.g. Blanchard and Katz (1992))
  - ▶ Use fixed effects in growth rates and observable shocks
  - ▶ GMM model to generate instrument independent of shocks and covariates



## Labor Demand Shock

- ▶ Reduced-form test compares migration response across shocks
- ▶ Fully-specified model combines spending shock and labor demand shock to estimate valuation of government services
- ▶ Use Bartik's (1991) shift-share employment shock (Blanchard and Katz (1992), Bound and Holzer (2000), Notowidigdo (2011))

$$\text{Bartik}_{c,t} = \sum_i \Delta \text{Emp}_{US,t}^{\text{Industry}_i} \times \frac{\text{Emp}_{c,t-10}^{\text{Industry}_i}}{\text{Emp}_{c,t-10}}$$

## Long-run Effects of Government Spending

- ▶ For given outcome  $y$  we estimate

$$\Delta y_{c,t} = \alpha_{s,t} + \beta \Delta F_{c,t} + \varepsilon_{c,t},$$

where  $\Delta$  is log first-difference,  $\alpha_{s,t}$  are state group-year fixed effects and  $\varepsilon_{c,t}$  are clustered at county group level.

- ▶ Instrument for government spending using

$$\Delta F_{c,t} = \delta_{s,t} + \gamma CS_{c,t-1} + \epsilon_{c,t},$$

where  $\delta_{s,t}$  are state group-year fixed effects and  $\epsilon_{c,t}$  are clustered at county group level.

# Census Shock and Government Spending Over a Decade

	(1)	(2)
	Federal Spending	Federal Spending
Census Shock	0.497*** (0.141)	0.493*** (0.142)
Bartik		0.026 (0.092)
F-Stat Instr	12.46	12.03

*Notes: 1,479 county group-decade observations. State group-year fixed effects included. Standard errors clustered at the county group level in parentheses. \*  $p < .1$ , \*\*  $p < .05$ , \*\*\*  $p < .01$*

## OLS Results: Effects of Federal Spending

	(1) Pop	(2) Wage	(3) Adj. Wage	(4) Transfers Per-Adult
<i>All Workers</i>				
Fed Spend	0.262*** (0.037)	0.018 (0.011)	0.007 (0.009)	
<i>Skilled Workers</i>				
Fed Spend	0.296*** (0.047)	0.018 (0.012)	0.019* (0.011)	
<i>Unskilled Workers</i>				
Fed Spend	0.248*** (0.034)	0.010 (0.011)	0.005 (0.010)	-0.005 (0.040)

Notes: 1,479 county group-decade observations. State group-year fixed effects included. Standard errors clustered at the county group level in parentheses. \*  $p < .1$ , \*\*  $p < .05$ , \*\*\*  $p < .01$

## IV Results: Effects of Federal Spending

	(1) Pop	(2) Wage	(3) Adj. Wage	(4) Transfers Per-Adult
<i>All Workers</i>				
Fed Spend	1.463*** (0.314)	0.290*** (0.106)	0.251*** (0.091)	
<i>Skilled Workers</i>				
Fed Spend	1.335*** (0.397)	0.431*** (0.160)	0.313** (0.130)	
<i>Unskilled Workers</i>				
Fed Spend	1.265*** (0.294)	0.132 (0.096)	0.163* (0.087)	0.839* (0.488)

Notes: 1,479 county group-decade observations. State group-year fixed effects included. Standard errors clustered at the county group level in parentheses. \*  $p < .1$ , \*\*  $p < .05$ , \*\*\*  $p < .01$

## Test of Positive Valuations

- ▶ Is government spending a pure labor demand shock?
- ▶ If workers value GS, they will accept a lower wage to relocate to area with higher services
  - ▶ Population will be more responsive to an increase in the real wage from a government spending shock

- ▶ Real wages are given by

$$\Delta \text{Real Wage}_c^i = (1 - s^{i,t}) \Delta w_c^i + s^{i,t} \Delta t_c^i - s^{i,r} \Delta r_c,$$

- ▶ Substitute parameters:
  - ▶ Expenditure Shares on Housing  $s^{r,U} = s^{r,S} = 30\%$
  - ▶ Expenditure Shares on Income Transfers  $s^{t,U} = 5\%$

## Test of Positive Valuations

- ▶ Estimate IV regression

$$\Delta Pop_{c,t} = \alpha_{s,t} + \beta \Delta Real Wage_c^i + \varepsilon_{c,t}$$

- ▶ Instrument  $\Delta Real Wage_c^i$  with Bartik and Census Shock

	(1)	(2)
	IV Pop	IV Pop
Instrument	Bartik	Census Shock
<i>All Workers</i>		
Real Wage	1.584***	6.698***
	(0.251)	(2.166)
<i>Skilled Workers</i>		
Real Wage	2.463***	4.474**
	(0.587)	(1.987)
<i>Unskilled Workers</i>		
Real Wage	1.024***	6.870**
	(0.360)	(2.941)

# Structural Estimation

- ▶ Ideally, we'd like to
  - ▶ Know relative size of demand and supply components
  - ▶ Evaluate welfare impacts of government spending
- ▶ Reduced-form analysis is limited by two problems
  - ▶ We don't observe changes in government services
  - ▶ Need to isolate supply component of government spending
- ▶ Propose a structural model solves these problems
  - ▶ Estimate labor supply and demand curves
  - ▶ Estimate valuation of government services



## Components of Model

- ▶  $C$  localities; each with a population of measure  $N_c$
- ▶ Total population is normalized to unity
- ▶ Population is divided into skilled and unskilled workers:  
 $N_c^S$  and  $N_c^U$
  
- ▶ Economy has following components:
  1. Government Sector
  2. Firms
  3. Income transfers
  4. Workers
  5. Production of Housing

## Government Sector

- ▶ Federal spending is determined by a statutory formula

$$F_c = f(X_c, \tilde{N}_c),$$

of  $X_c$ , population characteristics, and population estimates:

$$\tilde{N}_c = N_c + CS_c,$$

where  $CS_c$  are mistakes in population measurement.

## Government Sector

- ▶ These funds have three different uses:
  1. Provision of Infrastructure:  $\bar{Z} = g^z F_c$
  2. Hiring of local workers

$$L_c^{GD,i}(w_c^i) = \frac{g^i F_c}{w_c^i}$$

Note  $g^z + g^S + g^U = 1$ .

3. Provision of Public Goods and Services

$$GS_c = (L_c^{GD,S})^\theta (L_c^{GD,U})^{1-\theta},$$

where  $\theta = \frac{g^S}{g^S + g^U} \in (0, 1)$ .

- ▶  $F_c$  shifts demand through (1) and (2) and shifts supply through (3)
- ▶ The supply component depends on the worker's valuation of government services

## Workers

- ▶ Maximize utility by choosing location  $c$ :

$$\begin{aligned}u_{jc}^i &= \log(w_c^i + t_c^i) - s^{i,r} \log(r_c) + \log(A_c) + \phi^i \log(GS_c) + \sigma^i \varepsilon_{jc}^i \\ &= v_c^i + \sigma^i \varepsilon_{jc}^i,\end{aligned}$$

where  $s^{i,r}$  is share of rent and  $\phi^i$  is valuation of  $GS_c$

- ▶ Heterogeneity in idiosyncratic term  $\sigma^i$  leads to rents and differential mobility by skill
- ▶ Population in area  $c$  is given by

$$N_c^i = \Pr \left( u_{jc}^i = \max_{c'} u_{jc'}^i \right)$$

## Workers: Labor Supply

- ▶ Assuming  $\varepsilon_{jc}^i$  are multinomial logit, labor supply is given by:

$$\frac{d \log N_c^i}{(1 - N_c^i)} = \frac{d \log \text{Real Wage}_c^i}{\sigma^i} + \frac{\phi^i}{\sigma^i} d \log GS_c + \frac{d \log A_c}{\sigma^i},$$

- ▶ Supply of labor for a given area is an upward-sloping function of the wage
- ▶ As workers value  $GS_c$ , an increase in  $GS_c$  leads to a decrease in equilibrium wages

# Structural Estimation: Labor Supply

Problem 1: We don't observe changes in government services

- ▶ Model yields following relation:

$$\Delta GS_c = \Delta F_c - (\theta^S \Delta w_c^S + \theta^U \Delta w_c^U)$$

- ▶ Government Skilled Labor Demand Shares  $\theta = 40\%$
- ▶ Estimate labor supply equation:

$$(LS^i) : \Delta N_{c,t}^i = \mu_{s,t}^{LS,i} + \frac{\Delta \text{Real Wage}_{c,t}^i}{\sigma^i} + \frac{\phi^i}{\sigma^i} \Delta GS_{c,t} + \Delta e_{c,t}^{LS,i}$$

- ▶  $\Delta e_{c,t}^{LS,i}$  is an amenity shock
- ▶ OLS may bias  $\sigma$  upward
- ▶ Instrument using Bartik and Census Shock

## Structural Results: Labor Supply

	(1) Labor Supply Unskilled		(2) Labor Supply Skilled	
	Mobility: $\sigma^U$	Valuation of GS: $\phi^U$	Mobility: $\sigma^S$	Valuation of GS: $\phi^S$
OLS	1.882*** (0.261)	0.401*** (0.056)	2.552*** (0.631)	0.536*** (0.127)
IV	0.399*** (0.108)	0.502*** (0.131)	0.350*** (0.082)	0.267*** (0.092)
Instruments		B & CS		B & CS
Overid P-Val		0.220		0.020
Endog P-Val				

$$(1) \text{ and } (2) LS^i : \Delta N_{c,t}^i = \mu_{s,t}^{LS,i} + \frac{\Delta \text{Real Wage}_{c,t}^i}{\sigma^i} + \frac{\phi^i}{\sigma^i} \Delta GS_{c,t} + \Delta e_{c,t}^{LS,i}$$

## Firms

- ▶ Two types of firms that hire either skilled or unskilled workers with technology:

$$y_c^i = B_c (L_c^i)^{\alpha_i} (\bar{Z}_c)^{1-\alpha_i}$$

- ▶ Differentiating total demand for skill  $i$  in county  $c$  we get

$$\begin{aligned} d \log L_c^{D,i} &= d \log \bar{Z}_c - \left( \kappa^{GD,i} + \frac{\kappa^{PD,i}}{(1-\alpha_i)} \right) d \log w_c^i \\ &\quad + \frac{\kappa^{PD,i}}{(1-\alpha_i)} d \log B_c^i, \end{aligned}$$

where  $\kappa^{GD,i}$  is the share of employment by the government.



## Structural Estimation: Labor Demand

Problem 2: Need to isolate supply component of government spending

- ▶ Assume hiring and infrastructure captures demand component
- ▶ Supply component of shock identifies labor demand curve

$$(LD^i) : \Delta N_{c,t}^i - \Delta \bar{Z}_{c,t} = \mu_{s,t}^{LD,i} - \left( \kappa^{GD,i} + \frac{\kappa^{PD,i}}{(1 - \alpha_i)} \right) \Delta w_{c,t}^i + \xi \text{Bartik}_{c,t} + \Delta e_{c,t}^{LD,i}$$

- ▶ Public Sector Employment Shares  $\kappa^{G,S} = 10\%$ ,  $\kappa^{G,U} = 8\%$
- ▶ Control for demand shocks:  $\Delta e_c^{LD,i}$  is a productivity shock
- ▶ OLS may bias  $\alpha_i$  upward; upward-sloping demand if  $\alpha_i > 1$ .
- ▶ Instrument  $\Delta w_{c,t}^i$  using Census Shock

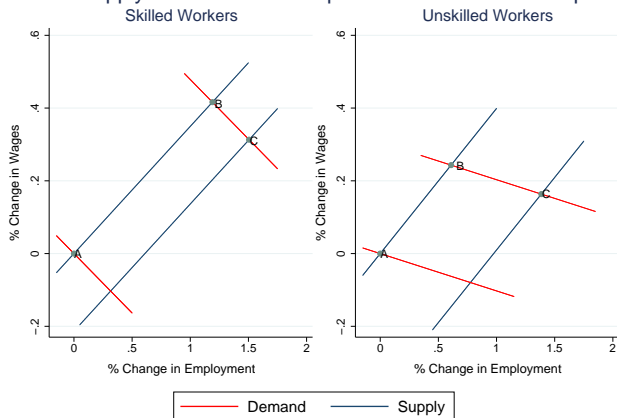
## Structural Results: Labor Demand

	(6) Labor Demand Unskilled	(7) Labor Demand Skilled
	Output Elasticity: $\alpha^U$	Output Elasticity: $\alpha^S$
OLS	2.828*** (0.558)	3.593*** (1.006)
IV	0.903*** (0.186)	0.674** (0.300)
Instruments	CS	CS
Overid P-Val	0.396	0.840
Endog P-Val		

$$\begin{aligned}
 (6) \text{ and } (7) \text{ } LD^i : \Delta N_{c,t}^i - \Delta \bar{Z}_{c,t} &= \mu_{s,t}^{LD,i} - \left( \kappa^{GD,i} + \frac{\kappa^{PD,i}}{(1 - \alpha_i)} \right) \Delta w_{c,t}^i \\
 &\quad + \xi \text{Bartik}_{c,t} + \Delta e_{c,t}^{LD,i}
 \end{aligned}$$

# Decomposition of a 1% Increase in Government Spending

## Estimated Supply and Demand Components of Government Spending



- ▶ Skilled: Supply Shift explains 19% of  $\Delta N_C^S$  and 32% of  $\Delta w_C^S$
- ▶ Unskilled: Supply Shift explains 53% of  $\Delta N_C^U$  and 46% of  $\Delta w_C^U$

# Housing Market

- ▶ Assume a skill-integrated housing market with inverse supply function:

$$r_c = k_c G(H_c)$$

- ▶  $H_c$  is the number of housing units.
- ▶  $G(\cdot)$  is an upward-sloping function
- ▶  $k_c$  represents a shock to the productivity of the housing sector
- ▶ In our empirical analysis consider two alternative housing supply functions  $G(\cdot)$ .

## Structural Estimation: Housing Supply

1. Constant elasticity inverse supply of housing :

$$(HM) : \Delta r_{c,t} = \mu_{s,t}^{HM} + \eta \Delta H_{c,t} + \Delta e_{c,t}^{HM}$$

2. Durable properties of housing suggest a concave housing supply function (Glaeser and Gyourko (2005))

Non-linear inverse supply of housing :

$$(HM, 2) : \Delta r_{c,t} = \mu_{s,t}^{HM,2} + \gamma \frac{(\exp\{\rho \Delta H_{c,t}\} - 1)}{\rho} + \Delta e_{c,t}^{HM,2}$$

- ▶  $\Delta e_{c,t}^{HM}$  is a housing-sector productivity shock
- ▶ OLS may yield housing supply functions that would be too flat
- ▶ Instrument with both Bartik and Census Shock

## Income Transfers

- ▶ Demand shocks affect wages and have indirect effects on transfers (Notowidigdo (2011))
- ▶ Assume skilled population does not receive transfers
- ▶ Define transfer as

$$t_c^i = \begin{cases} T_c(w_c^i)^\psi & \text{if } i = U \\ 0 & \text{if } i = S. \end{cases}$$

- ▶ Income Transfer equation:

$$IT^U : \Delta t_{c,t}^U = \mu_{s,t}^{IT} + \psi \Delta w_{c,t}^U + \Delta e_{c,t}^{IT}$$

- ▶  $\Delta e_{c,t}^{IT}$  is a budget shock and is likely independent of  $\Delta w_{c,t}^i$ .

## Structural Results: Housing Values and Transfers

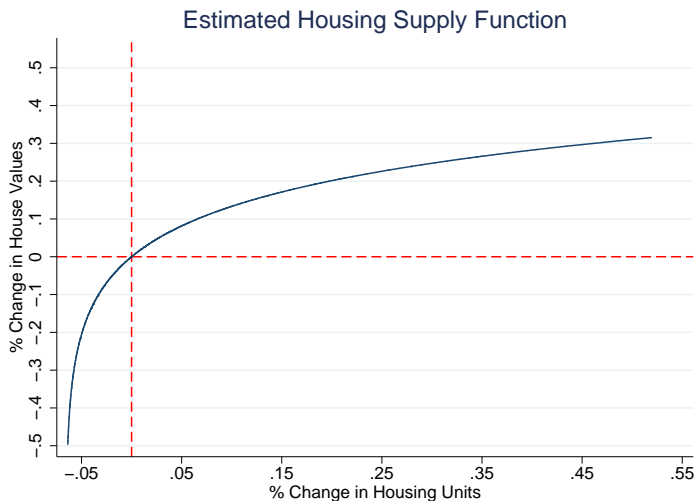
	(3) Housing Supply	(4) Non-linear Housing Supply		(5) Welfare Transfers
	Elasticity of Supply: $\eta$	$\gamma$	$\rho$	Elasticity of Transfers: $\psi$
OLS	0.192*** (0.038)			-1.006*** (0.093)
IV	0.813*** (0.203)	0.067 (0.058)	6.936*** (1.693)	
Instruments	B & CS	B & CS		
Overid P-Val	0.010	0.771		
Endog P-Val				0.100

$$(3) \text{ HM} : \Delta r_{c,t} = \mu_{s,t}^{HM} + \eta \Delta H_{c,t} + \Delta e_{c,t}^{HM}$$

$$(4) \text{ HM,2} : \Delta r_{c,t} = \mu_{s,t}^{HM,2} + \gamma \frac{(\exp\{\rho \Delta H_{c,t}\} - 1)}{\rho} + \Delta e_{c,t}^{HM,2}$$

$$(5) \text{ IT} : \Delta t_{c,t}^i = \mu_{s,t}^T + \psi \Delta w_{c,t}^i + \Delta e_{c,t}^T$$

# Estimated Housing Supply Function





# Policy Experiment # 1: Increasing Spending

## Cost Benefit Analysis

- ▶ Analyze impact of increasing spending per-adult by \$1,000
- ▶ Median spending per-adult is \$10,235
- ▶ Social Welfare given by:  $V^S + V^U + R$  where

$$V^i = \mathbb{E}_\epsilon \left[ \max_{c'} \{u_{jc'}^i\} \right].$$

- ▶ Change in worker utility is given by

$$\begin{aligned} \frac{dV^i}{dv_c^i} \frac{1}{\lambda_c^i} &= N_c^i \frac{dv_c^i}{\lambda_c^i} \\ &= N_c^i \left( dw_c^i + dt_c^i - dr_c^i + \phi^i(w_c^i + t_c^i) \frac{dGS_c}{GS_c} \right) \end{aligned}$$

# Policy Experiment # 1: Increasing Spending

## Cost Benefit Analysis

	Zero Value for Government Services	Including Value for Government Services
<i>Welfare Effects</i>		
Skilled Worker (25%)	\$363	\$1,012
Unskilled Worker (25%)	-\$92	\$751
Owners of Housing	\$325	\$325
<i>Budget Impacts</i>		
Decrease in Transfers	\$15	\$15
Increase in Taxes	\$290	\$290
Social Welfare	\$650	\$1,445

- ▶ An additional \$1 of spending raises welfare by \$1.45
- ▶ Ballard et al. (1985) report MCPF between 1.17 and 1.33

## Policy Experiment # 2

### Distribution of Spending by Skill Share

- ▶ The increase in welfare from providing government services depends on
  1. Valuation by skill level  $\phi^i$
  2. Share of skilled in a given area  $\frac{N_c^S}{N_c}$
  3. Relative social value of marginal utilities  $\frac{\pi^U}{\pi^S}$
- ▶ A locality with a share  $\frac{N_c^S}{N_c}$  of skilled workers is

$$\frac{\phi^S \frac{N_c^S}{N_c} + \phi^U \left(1 - \frac{N_c^S}{N_c}\right) \frac{\pi^U}{\pi^S}}{\phi^S \frac{1}{2} + \phi^U \frac{1}{2} \frac{\pi^U}{\pi^S}}$$

as efficient at raising welfare than a locality with even share.

## Policy Experiment # 2

### Fund Distribution by Skill Share

Share of Skilled: $\frac{N_c^S}{N_c}$	Relative Social Value of Marginal Utilities $\frac{\pi^U}{\pi^S}$				
	0.53	0.67	1.00	1.50	1.88
10%	1.00	1.09	1.24	1.38	1.45
25%	1.00	1.06	1.15	1.24	1.28
50%	1.00	1.00	1.00	1.00	1.00
75%	1.00	0.94	0.85	0.76	0.72
90%	1.00	0.91	0.76	0.62	0.55

- ▶ Only regressive preferences motivate skill-neutral distribution
- ▶ With neutral preferences, shifting funds from a
  - ▶ 50%- to 25%-locality is 15% more efficient at raising welfare
  - ▶ 75%- to 25%-locality is 35% more efficient at raising welfare

# Conclusions

- ▶ Estimate long-term impacts of government spending
  - ▶ Find persistent effects on wages and migration
- ▶ Estimate incidence of government spending by skill
  - ▶ Supply components of shock explains large mobility responses of the unskilled and lower wage outcomes
  - ▶ Incidence on workers may be large enough to motivate spending on utilitarian grounds
  - ▶ Heterogenous valuations of government services suggest distribution of funds should target areas with low skill-shares

# EXTRA SLIDES

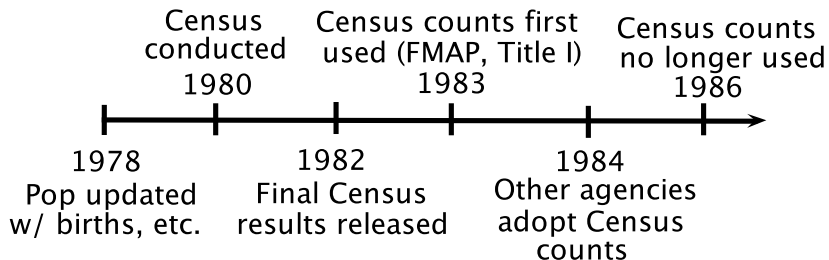
**Table:** Federal Spending in Top 20 Formula Programs

Rank	Program	% of top 20 Programs	Amount (billions)
1	Medical Assistance Program (Medicaid)	59.50%	\$183.20
2	Highway Planning and Construction	10.40%	\$31.90
3	Temporary Assistance for Needy Families	5.60%	\$17.20
4	Special Education Grants to States	3.30%	\$10.10
5	Title I Grants to Local Education Agencies	2.70%	\$8.30
6	National School Lunch Program	2.40%	\$7.40
7	Head Start	2.10%	\$6.60
8	Food Program for Women, Infants, and Children	1.60%	\$5.00
9	State Children's Health Insurance Program	1.60%	\$4.90
10	Foster Care Title IV E	1.50%	\$4.70
11	Federal Transit Formula Grants	1.20%	\$3.70
12	Airport Improvement Program	1.10%	\$3.40
13	Community Development Block Grants	1.00%	\$3.00
14	Child Support Enforcement	0.90%	\$2.90
15	Improving Teacher Quality	0.90%	\$2.90
16	Child Care and Development Fund	0.90%	\$2.70
17	Rehabilitation Services-Vocational Rehabilitation	0.80%	\$2.60
18	State Administrative Food Stamp Program	0.80%	\$2.50
19	Public Housing Capital Funds	0.80%	\$2.50
20	Unemployment Insurance	0.80%	\$2.40
Top 20 programs			\$307.90
Total 1,172 programs programs			\$460.20

*Notes: Top 20 formula programs in 2004 as reported by GAO (2008).*

## Census Timeline

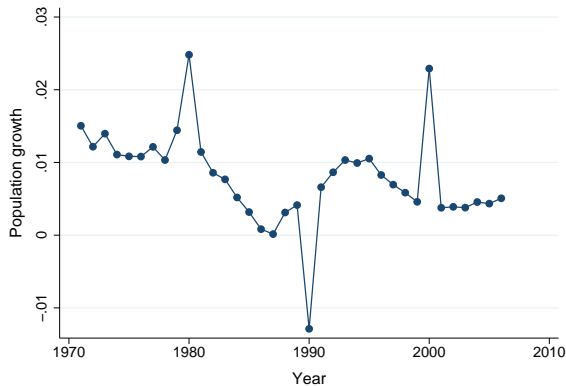
- ▶ Population estimates are adopted by agencies with idiosyncratic lags



- ▶ Federal spending should be independent of  $CS_{c,t}$  before final estimates are released; a powerful test



# Average Census Shock by Year



## IV Housing Market Results

	(1) Gross Rent	(2) Adj. Gross Rent	(3) Home Value	(4) Adj. Home Value
<i>All Workers</i>				
Fed Spend	0.139 (0.143)	0.117 (0.158)	0.248 (0.261)	0.207 (0.247)
<i>Skilled Workers</i>				
Fed Spend	0.223 (0.194)	0.120 (0.208)	0.203 (0.246)	0.081 (0.240)
<i>Unskilled Workers</i>				
Fed Spend	0.071 (0.142)	0.038 (0.158)	0.198 (0.264)	0.134 (0.247)

*Notes: 1,479 county group-decade observations. State group-year fixed effects included. Standard errors clustered at the county group level in parentheses. \*  $p < .1$ , \*\*  $p < .05$ , \*\*\*  $p < .01$*

## IV Aggregate Results

	(1)	(2)	(3)	(4)	(5)
	Emp	Earnings	Income	Welfare Inc.	Pop
<i>All Workers</i>					
Fed Spend	1.629*** (0.350)	1.972*** (0.443)	1.803*** (0.419)		1.463*** (0.314)
<i>Skilled Workers</i>					
Fed Spend	1.506*** (0.423)	1.992*** (0.517)	1.888*** (0.497)		1.335*** (0.397)
<i>Unskilled Workers</i>					
Fed Spend	1.385*** (0.333)	1.517*** (0.400)	1.351*** (0.385)	2.104*** (0.588)	1.265*** (0.294)
Observations	1,479	1,479	1,479	1,479	1,479

## IV Local Public Finance Results

	(1)	(2)	(3)	(4)
	Taxes	Property Tax	Local Expend	Oper Budget
<i>All Workers</i>				
Fed Spend	-3.242**	-1.641**	-2.363**	-2.223**
	(1.332)	(0.828)	(1.083)	(0.959)
Observations	1,479	1,479	1,479	1,479

- ▶ Convert elasticities to median marginal effects:

	Taxes	Local Expenditure
	Per Adult	Per Adult
Marginal	-0.211**	-0.267**
Effect	(0.086)	(0.122)

## Cost Benefit Analysis: Skilled Workers

- Policy experiment and contributions to utility:

<i>2- Skilled Workers</i>	Zero Value for GS	$\phi^i$ Value for GS
Annual Wage Earnings	\$1,409	\$1,409
Taxes (30%)	-\$423	-\$423
Annual Rent	-\$624	-\$624
Government Services	\$0	\$649
Welfare Per Skilled Worker	\$363	\$1,012

## Cost Benefit Analysis: Unskilled Workers

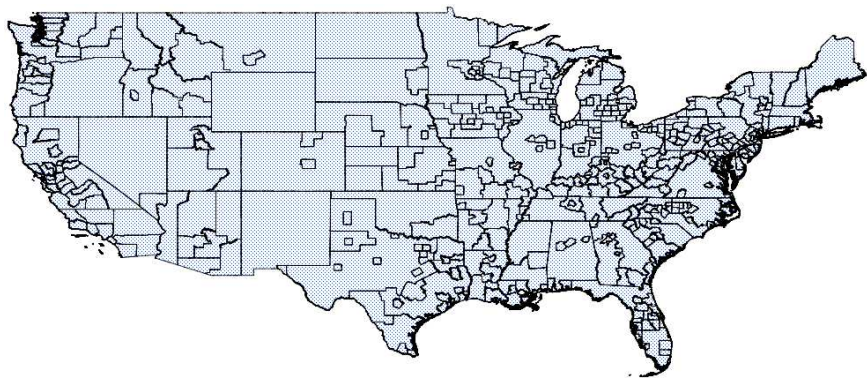
- Policy experiment and contributions to utility:

<i>3- Unskilled Workers</i>	Zero Value for GS	$\phi^i$ Value for GS
Annual Wage Earnings	\$398	\$398
Taxes (15%)	-\$60	-\$60
Transfer Payments	-\$20	-\$20
Rent	-\$410	-\$410
Government Services	\$0	\$843
Welfare Per Unskilled Worker	-\$92	\$751

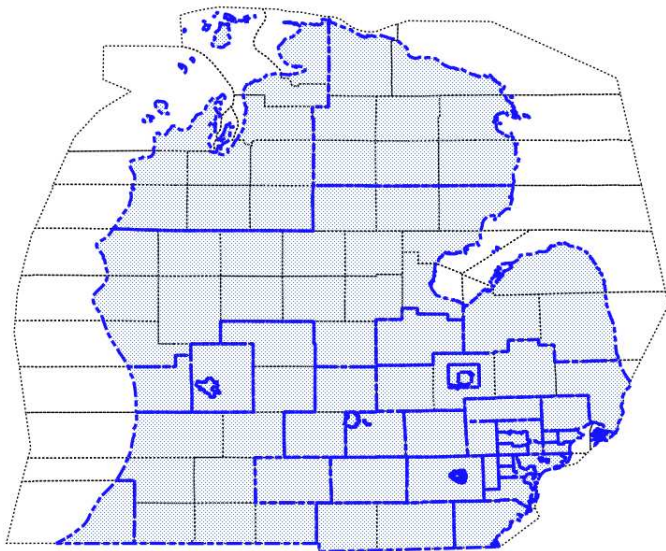
## Cost Benefit Analysis: Net Benefit

<i>4- Net Benefit</i>	Zero Value for GS	$\phi^i$ Value for GS
Weighted Skilled Welfare (25%)	\$91	\$253
Weighted Unskilled Welfare (75%)	-\$69.20	\$563.24
Decrease in Transfers	\$15	\$15
Housing Owner Welfare	\$325	\$325
Increase in Taxes	\$290	\$290
Gross Benefit	\$650	\$1,445

- ▶ An additional \$1 of spending raises welfare by \$1.45
- ▶ Shoven et al. (1986) report MCPF between 1.17 and 1.33







**Table:** County Groups and Fixed Effect Groups by State

State	Number of Counties	Number of County Groups	Fixed Effect State Group
Arizona	15	7	AZ, NM
Colorado	63	3	CO, WY
District of Columbia	1	1	VA, DC
Maine	16	1	VT, ME, NH
Montana	56	4	MT, ND
Nebraska	93	5	NE, SD
New Hampshire	10	1	VT, ME, NH
New Mexico	33	1	AZ, NM
North Dakota	53	1	MT, ND
South Dakota	66	2	NE, SD
Vermont	14	1	VT, ME, NH
Virginia	135	13	VA, DC
Wyoming	23	1	CO, WY
Totals: 49	3109	493	42

## Welfare Analysis of Government Services

The consumer's problem is to maximize

$$\begin{aligned}u_i(X, GS, L, H) &= x + \phi GS_c + \varepsilon_{ic} \text{ subject to} \\x + r_c H &= (1 - t)w_c L - t_c + y \\H &= L = 1,\end{aligned}$$

The government selects the allocation of public goods in area  $c$ ,  $GS_c$ , to maximize social welfare:

$$\mathbb{E}[\max_c v_{ic}] - \mu g(X),$$

where  $\mu$  is a Lagrange multiplier,  $g(X)$  is the economy's production function, and  $X = Nx$ . Given constant-returns to scale technology, there are no profits; so  $y = 0$ .

## Welfare Analysis of Government Services

The first order condition with respect to  $GS_c$  is given by

$$N_c \phi - \mu \left( f_{GS} + \sum_{c'} f_{N_{c'}} \frac{\partial N_{c'}}{\partial GS_c} + f_X \sum_{c'} \frac{\partial X_{c'}}{\partial GS_c} + \sum_{c'} f_{H_c} \frac{\partial N_{c'}}{\partial GS_c} \right) = 0.$$

Using consumer and firm optimization and the production efficiency theorem we substitute in prices. Differentiating budget constraint and substituting gives

$$N_c \phi - \mu \left( \frac{f_{GS}}{f_X} - \sum_{c'} t_{c'} \frac{\partial N_{c'}}{\partial GS_c} \right) = 0$$